



TREVOR'S 10 DON'TS WHEN SELLING

1. Don't show a messy house. (Takes away from the house)
2. Don't be home for any of the showings. (Makes buyers uncomfortable)
3. Don't forget that dust, dirt and finger prints shows bad. (People like to see clean; konw will be clean when they move in)
4. Don't leave the lawn unkept or deck not shoveled. (perfect home gets more \$\$\$)
5. Don't have tons of personal items such as pictures or nick nacks. (They will distract buyers from the house.)
6. Don't forget to make your bed and hide your dishes in the dishwasher.
7. Don't be fooled by gimmicks. (Real estate has been the same for the last 20 years)
8. Don't forget to ask how many homes your potential agent has sold. (You want a proven track record, not shot in the dark)
9. Don't use plug-ins to mask smells.
10. Don't forget to list with The Trevor Shaw and Heather Beauchesne Team.